

Corporate History

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International Capital (IC) was founded by Christiane Hepfer in 1978 and has been managed successfully for more than 35 years. Andreas K. Bremer joined the company as its Chief Financial Officer in October of 2002 and focuses on business operations and the identification of future customer groups and sales channels.

The goal of International Capital is to give investors the opportunity to profit from the growing US real estate market, to realize long term investment goals and to minimize risk positions.

For almost 40 years, IC is pursuing the real estate business on the North American continent. Especially, great growth dynamics made the South and South-West of the US attractive to investors. Since its establishment, the company has always been located in Dallas, Texas and has successfully completed the acquisition, management and sale of commercial real estate in various locations.

Within the last 35 years, International Capital has consummated more than \$325 Million in real estate transactions. App. 75% of the investors were located in Europe, the remaining 25% originate from the US. IC maintains close ties with institutional investors, private individuals and to clients with portfolios over \$10 million.



With several investors, IC was able to build long-term customer relationships – some of them lasted for over 30 years now!

The IC customer base is constantly expanding by personal recommendation of our clients. "Customer service" is an essential component of the company philosophy. The reputation of the major US real estate center Dallas is characterized by the respect of our partners and competitors. IC is always fair, detail-oriented and with the greatest focus and priority on the protection and representation of the interests of our customers.

And not without reason, IC is following an entrepreneurial mentality: senior employees are involved in almost all projects themselves.

Our professional, and to a large extent German-speaking team ensures a complete and reliable representation of the property interests of our customers.





It includes the handling of bank financing during the acquisition, the coordination of attorneys, tax and financial advisors, structuring of owner companies, assistance with inheritance issues and asset transfers.

For many years now, our special expertise is the purchase, administration and sale of commercial property and land parcels in the US real estate market. Particular attention will be devoted to overcoming specific problems of non-American buyers, such as language barriers, cultural differences, unfamiliar business practices and communication problems.

International Capital guarantees reliability and safety at the highest level for all our projects. The tracking and development of risk-optimized investment opportunities is just as important to us as the comprehensive, precise and individual support of our customers.

IC places particular value on conservative financing when structuring of participations and holdings. Exclusively equity investments are carried out without borrowing funds as far as possible. Our leading employees usually invest in the projects themselves which proves the conviction in the work we do. Reliability and professionalism are not a slogan for our company - it is the basis of our success.

The exclusivity of our investment opportunities also makes us an outstanding investment partner.



International Capital offers its selected group of investors innovative approaches, intelligent solutions and, above all, convincing results.

International Capital offers its investors a wide range of services, tailored to fit their individual needs:

- Property Management
- Cash Management
- Real Estate Asset Management
- Acquisition and Disposition
- Selection and Placement of various properties in the US (Texas licenced broker)
- Land Development
- Management and positioning of problematic cases

"Our company structure allows us to be flexible and responsive to your exact needs. We are small enough to tailor our services and reporting to your requirements yet large enough to have the expertise and experience to handle your project successfully."

Contact

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